

Wholesale Cost Worksheet for Retail Price

Name _____

School _____

Team Number _____

Flower/ Foliage	Qty	Unit price	Total price
Total Flower/foilage Material Cost:			
Retail Mark up			x 3.5
Total:			

Material Used	Qty	Unit price	Total price
Total Hard Goods Cost:			
Retail Mark up			x 2.5
Total:			

Total Flower/Foliage Cost:	
Total Hard Goods Cost:	
Sub total:	
Labor 20%	
Total Retail Price:	

Correct Floral ID: _____/25pts

Price with in \$5: _____/25pts

Total Points: _____/50pts

*Participants will be provided the retail price of flowers and foliage that they will use in their arrangement by the event official at the beginning of the practicum. The mark up is NOT built into the retail price of the flowers and the foliage used in the arrangement.